

## Highlights:

- » Consolidated EBITDA for 2Q18 reached Ps. 2,474 million, a record figure for the Company, up 21.8% compared to 2Q17, and an EBITDA margin of 50.2%.
- » The Video segment reached 230 thousand net adds when compared to 2Q17, while the Internet and Telephony segments registered 403 thousand and 326 thousand new subscribers, respectively.
- » At the close of 2Q18, RGUs totaled 7.6 million, an increase of 14.5% compared to 2Q17; reaching 2.15 RGUs per unique subscriber.
- » Revenues for the Corporate Telecom segment grew a significant 53.6% compared to 2Q17, reaching Ps. 827 million, mainly due to the 112% Metrocarrier increase.
- » ARPU per unique subscriber rose 4.1% compared to 2Q17 reaching Ps. 373.9 in 2Q18.

Guadalajara, Jalisco, Mexico, July 23, 2018 - Megacable Holdings S.A.B. de C.V. ("Megacable" or "the Company") (BMV:MEGA.CPO) announced today its financial results for the second quarter of 2018 (2Q18). Figures were prepared in accordance with International Financial Reporting Standards (IFRS). All figures are expressed in thousands of Mexican pesos (Ps.), unless otherwise indicated.

As per the press release issued on July 20<sup>th</sup>, 2018, announcing the change in the Company's accounting policy in terms of the registration of Subscriber Acquisition Cost as Fixed Assets, at the end of this report we include an income statement compared by period under both cost registration formats, pre and post the adoption of such policy. Also included is the 2017 financial information presented on a quarterly basis. All comparative information included in this report is based on adjusted figures.

## Consolidated Financial Results:

	2Q18	2Q17	% Var
Income	4,932,143	4,129,840	19.4%
Income excluding non-recurring (1)	4,832,828	4,129,840	17.0%
EBITDA	2,473,968	2,031,662	21.8%
EBITDA Margin	50.2%	49.2%	
Controlling interest	1,318,507	1,158,264	13.8%
Cash and short-term investments	2,986,150	2,258,534	32.2%
Net Debt	1,008,919	1,573,486	(35.9%)
CAPEX	1,449,181	811,532	78.6%
Mkt. Cap (Ps. Millions)	70,387	63,017	11.7%
<b>Subscribers</b>			
Video	3,153,770	2,923,618	7.9%
Internet	2,815,867	2,412,609	16.7%
Telephony	1,624,135	1,298,459	25.1%
<b>Other Data</b>			
Home Passed	8,282,638	7,987,967	3.7%
Network Kilometers	57,558	55,208	4.3%
Employees (2)	18,986	16,880	12.5%

Notes:

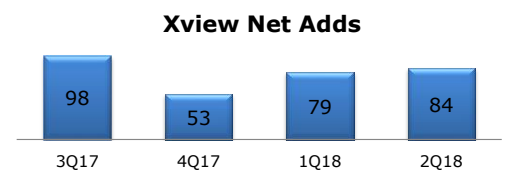
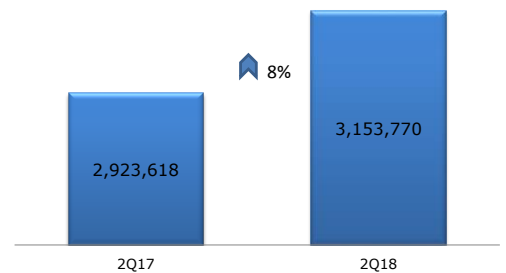
- (1) Excluding Ps. 99 million corresponding to extraordinary revenues.  
 (2) The number of employees in 2Q18 includes MCM, HO1A and PCTV.

For more information please visit: <http://inversionistas.megacable.com.mx>  
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## Video Subscribers

At the end of 2Q18, the video segment reached 3'153,770 subscribers, a 7.9% growth or 230 thousand net adds, compared to 2Q17, reaching the fifth consecutive quarter of growth. When compared to 1Q18, subscribers for this segment grew by 1.7%, or 53 thousand net adds. This result was due to valuable commercial efforts aimed at healthier subscriber adds, as well as optimal churn levels.

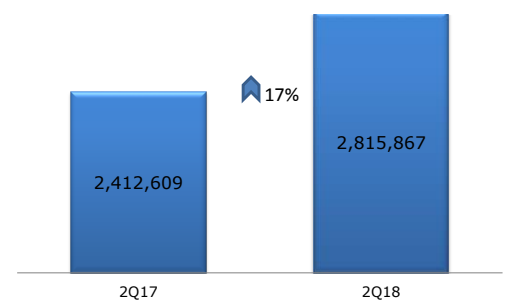
At the end of 2Q18, 82% of total subscriptions are digital, with over 4.9 million set up boxes (STB). Xview continues to experience a positive performance, both in terms of usage levels as well as subscriber growth, reaching 332 thousand net subscribers in 2Q18, which represents an increase of 33.3% compared to 1Q18.



## Internet Subscribers

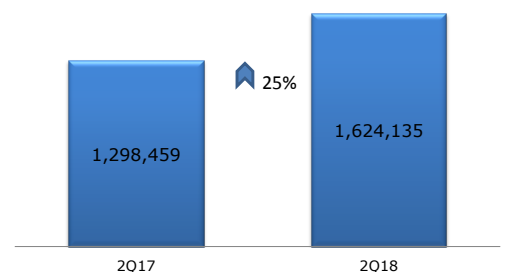
The internet segment continues to drive Megacable's overall subscriber growth, increasing by 403 thousand net adds or 16.7%, to reach 2'815,867 subscribers in 2Q18, compared to 2Q17. Compared to 1Q18, the Company registered 80 thousand net adds, or 2.9% growth.

This segment continues to experience positive growth; the Company continues its efforts in order to remain the top option in the market, by offering reliable service at higher speeds, in addition to the implementation of strategic marketing campaigns.



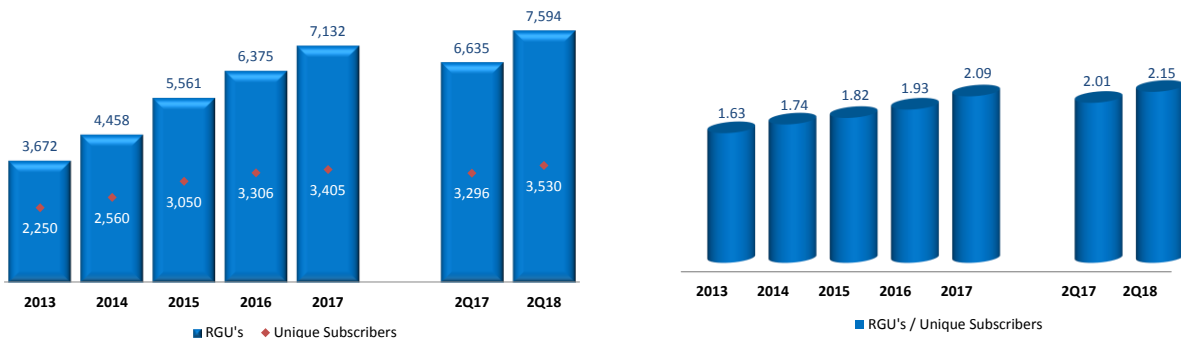
## Telephony Subscribers

During 2Q18, the Telephony segment reached 1'624,135 subscribers, an outstanding 25.1% growth, or 326 thousand net adds year-on-year. This segment increased by 4.5% or 70 thousand net additions compared to 1Q18.



## Unique Subscribers and Revenue Generating Units (RGUs)

At the close of 2Q18, RGUs reached 7'593,772, an increase of 14.5% compared to 2Q17. This reflected the increases experienced throughout the Company's three massive market segments. As a result, RGUs per unique subscriber reached 2.15, a significant increase compared to 2Q17. The Company continues to focus on offering triple-play packages, by offering attractive bundling options with additional innovative services such as Xview and HD.



## Churn Rate

At the close of 2Q18, the churn rate for the Video segment reached 2.4%, remaining in line compared to 1Q18 and improved by 60 basis points when compared to 2Q17. The Internet segment posted a 10 basis points decrease when compared to 1Q18 and improved 20 basis points against 2Q17; Telephony improved by 20 basis points compared to 1Q18 and by 50 basis points in the year-on-year comparison.

	2Q18	2Q17	1Q18
Video	2.4%	3.0%	2.4%
Internet	2.4%	2.6%	2.3%
Telephony	4.6%	5.1%	4.8%

## Revenues

Total 2Q18 revenues reached Ps. 4,932 million, an increase of 19.4% compared to 2Q17. Excluding the extraordinary income, revenues grew by 17.0%. During the quarter, revenues for the massive market grew by 11.8%, while the corporate segment reported 47.5% growth when compared to 2Q17.

	2Q18	2Q17	%Var	6M18	6M17	%Var
Video	2,004,180	1,817,701	10%	4,006,522	3,682,092	9%
Internet	1,500,979	1,268,437	18%	2,977,156	2,486,910	20%
Telephony	411,847	413,003	0%	804,177	832,387	-3%
Others	19,979	23,459	-15%	44,059	50,797	-13%
<b>Total Mass Market</b>	<b>3,936,985</b>	<b>3,522,600</b>	<b>12%</b>	<b>7,831,914</b>	<b>7,052,187</b>	<b>11%</b>
Corporate	895,842	607,240	48%	1,695,708	1,205,602	41%
<b>Total excluding non-recurrent</b>	<b>4,832,828</b>	<b>4,129,840</b>	<b>17%</b>	<b>9,527,623</b>	<b>8,257,789</b>	<b>15%</b>
HO1A CFE	-	-		-	161,999	
Non-recurrent	99,315	-		99,315	-	
<b>Total</b>	<b>4,932,143</b>	<b>4,129,840</b>	<b>19%</b>	<b>9,626,938</b>	<b>8,419,788</b>	<b>14%</b>

## ARPU

ARPU per unique subscriber rose 4.1% to Ps. 373.9 compared to 2Q17. This was due to a greater number of RGU's per subscriber, a sales strategy focused on triple-play packages and services with greater ARPU; this was in addition to new products and rate increases for current customers. When compared to 2Q17 ARPU for the Video segment grew by 2.1% and for internet remained at the same levels, while Telephony posted a decline, mainly due to subscriber growth and the corresponding discounts.

	2Q18	2Q17	% Var	1Q18	% Var
<b>ARPU (1) (Ps.)</b>					
Unique subscribers of cable	<b>373.9</b>	359.0	4%	375.7	0%
Video	<b>213.1</b>	208.8	2%	216.3	-1%
Internet	<b>179.3</b>	178.7	0%	181.9	-1%
Telephony	<b>85.8</b>	109.8	-22%	85.8	0%

Notes:

(1) ARPU, or average revenue per unit for each segment, is the result of calculating total revenue per each segment for the period, divided by the average number of subscribers for the corresponding period.

## Corporate Telecom Segment Revenues

Corporate Telecom segment revenues increased 53.6% compared to 2Q17, representing 16.8% of Megacable's total revenues versus 13.0% in 2Q17. During this quarter, Metrocarrier posted an outstanding 112.0% growth, as a result of a diversified service portfolio, while Ho1a rose by 12.0% and MCM by 19.1%.

	2Q18	2Q17	%Var	6M18	6M17	%Var
Metrocarrier	444,682	209,782	112%	798,318	426,226	87%
HO1A	145,448	129,858	12%	292,626	242,161	21%
MCM	237,063	198,982	19%	466,285	394,939	18%
<b>Telecom Corporate (ex. CFE)</b>	<b>827,194</b>	<b>538,623</b>	<b>54%</b>	<b>1,557,229</b>	<b>1,063,326</b>	<b>46%</b>
HO1A CFE	-	-		-	161,999	-100%
PCTV	68,648	68,618	0%	138,479	142,276	-3%
<b>Total</b>	<b>895,842</b>	<b>607,240</b>	<b>48%</b>	<b>1,695,708</b>	<b>1,367,601</b>	<b>24%</b>

## Costs & Expenses

In 2Q18, cost of services increased 18.0% compared to 2Q17, while operating costs grew by 16.3%, in line with the Company's revenue growth.

## EBITDA

Adjusted EBITDA for the cable operations reached Ps. 2,348 million, 20.8% growth, compared to 2Q17, with an outstanding 52.4% EBITDA margin. Likewise, consolidated EBITDA reached Ps. 2,474 million, a record figure for Megacable under comparative basis and representing a 21.8% increase compared to 2Q17. The consolidated EBITDA margin was 50.2%, compared to 49.2% in 2Q17.

	2Q18	2Q17	%Var	6M18	6M17	%Var
<b>CONSOLIDATED</b>						
Consolidated operating profit	<b>1,682,090</b>	1,431,734	<b>17%</b>	<b>3,277,347</b>	2,905,224	<b>13%</b>
Plus consolidated depreciation and amortization	<b>791,878</b>	599,929	<b>32%</b>	<b>1,570,156</b>	1,168,535	<b>34%</b>
<b>Consolidated EBITDA (1)</b>	<b>2,473,968</b>	<b>2,031,662</b>	<b>22%</b>	<b>4,847,503</b>	<b>4,073,758</b>	<b>19%</b>
<b>Consolidated EBITDA Margin</b>	<b>50.2%</b>	<b>49.2%</b>		<b>50.4%</b>	<b>48.4%</b>	
<b>CABLE OPERATIONS</b>						
Non Cable Operations	<b>126,128</b>	<b>87,564</b>	<b>44%</b>	<b>255,157</b>	<b>205,392</b>	<b>24%</b>
Cable Adjusted EBITDA (2)	<b>2,347,841</b>	<b>1,944,099</b>	<b>21%</b>	<b>4,592,347</b>	<b>3,868,366</b>	<b>19%</b>
<b>EBITDA Margin of Cable</b>	<b>52.4%</b>	<b>52.1%</b>		<b>52.6%</b>	<b>51.7%</b>	

Notes:

(1) Consolidated EBITDA is calculated by adding to the net income/loss the following: depreciation and amortization, net comprehensive financing income, other net income, non-recurring expenses (income) total income tax, workers profit sharing, equity in income of associated companies and minority interest.

(2) Adjusted EBITDA for the Cable operations is calculated by subtracting MCM, PCTV and Ho1a EBITDA from Consolidated EBITDA

## Net Income

Net income for the quarter reached Ps. 1,319 million, an increase of 13.8%, compared to Ps. 1,158 million in 2Q17. This result, which was below EBITDA growth, was due to a depreciation increase, as a result of investments made in previous years, and an increase in the effective tax rate.

## Net Debt

Megacable posted Net Debt of Ps. 1,009, an increase compared to the cash surplus over financial debt registered in 1Q18, mainly due to the short-term effect derived from the dividend payment that took place during the quarter. Total debt is mainly comprised of two loans maturing in July 2019, for a total amount of Ps. 3,700 million.

	2Q18	2Q17
<b>Short Term Debt</b>	<b>135,287</b>	<b>52,968</b>
One year maturity of long-term bank loans	135,287	52,968
<b>Long-Term Debt</b>	<b>3,859,782</b>	<b>3,779,053</b>
Bank Loans	3,855,234	3,772,984
Accounts Payable	4,548	6,068
<b>Total Debt</b>	<b>3,995,068</b>	<b>3,832,020</b>
Cash and Short-Term Investments	2,986,150	2,258,534
<b>Net Debt</b>	<b>1,008,919</b>	<b>1,573,486</b>

## Net Comprehensive Financing Result

The Company reported a net financing result of Ps. 42.7 million in 2Q18, comprised of Ps. 15.9 million in net interest expense and a net exchange gain of Ps. 58.6 million.

	2Q18	2Q17
Net Exchange Loss (Profit)	(58,574)	29,872
Interest Income	95,749	81,499
Interest Expense	111,587	91,610
<b>Net Comprehensive Financial Result</b>	<b>42,735</b>	<b>(39,984)</b>

## CAPEX

Megacable invested Ps. 1,449 million during 2Q18, (for a total Ps. 2,821 million in the first half of the year) which represented 29.4% of the revenues for the quarter; this amount includes the effect related to the change in accounting policy previously mentioned, excluding this effect CAPEX represented 25.6% of revenues. Investments during the quarter were mainly allocated towards the purchase of subscriber equipment, construction of additional network kilometers and the modernization of the Company's cable network.

## Stock Information

Ticker MEGA.CPO	CPO's	"A" Series
<b>Total Shares (thousands)</b>		<b>1,721,356</b>
<b>Outstanding shares (thousands)</b>	<b>412,456</b>	<b>824,912</b>
<b>Shares in Treasury (thousands)</b>	<b>517</b>	<b>1,033</b>
<b>2 Series "A" Shares =</b>		<b>1 CPO</b>
<b>Mkt. Cap (In Ps. millions)</b>		<b>\$ 70,387</b>
<b>Closing Price (Ps) *</b>		<b>\$ 81.83</b>
<b>Free Float</b>		<b>48%</b>
<b>As of June 30th, 2018</b>		

\* Source: Infotel

### Disclaimer

This press release contains forward-looking statements regarding the Company's results and future prospects which are subject to risk and uncertainty. Therefore, these results and statements may differ due to various factors. Moreover, figures in this report may vary due to rounding.

### Conference Call

Megacable will hold its 2Q18 Earnings Conference Call on Tuesday, July 24, 2018 at 10:00 am (Central Time) / 11:00am (Eastern Time).

To access the call, please dial:  
 from within the U.S. 1-877-830-2576  
 from outside the U.S. 1-785-424-1726  
 Conference ID Number: MEGA

## Balance Sheet

Under the new accounting policy for the recognition of subscriber acquisition costs

	<b>As of June 30th</b>	
	<b>2018</b>	<b>2017</b>
<b><u>ASSETS</u></b>		
<b>CURRENT ASSETS</b>		
Cash and short-term investments	2,986,150	2,258,534
Accounts receivable from customers and other, net	1,777,139	1,516,242
Recoverable taxes	269,993	999,302
Inventories	430,977	485,720
<b>Total Current Assets</b>	<b>5,464,259</b>	<b>5,259,798</b>
Investment in shares of associated companies	311,777	20,596
Accounts receivable from customers and other long-term, net	115,206	-
Property, systems and equipment, net	25,528,366	22,890,756
Goodwill, net	4,378,397	4,378,397
Deferred Taxes	4,305	99,062
Other assets	369,222	437,737
Affiliated and associated companies	1,532,012	1,070,216
<b>Total Assets</b>	<b>37,703,543</b>	<b>34,156,562</b>
<b><u>LIABILITIES AND STOCKHOLDERS' EQUITY</u></b>		
<b>CURRENT LIABILITIES</b>		
One year maturity of long-term liabilities	135,287	52,968
Suppliers	1,365,672	1,773,192
Affiliated and associated companies	279,538	147,047
Accounts payable and accrued expenses payable	2,166,765	1,343,850
<b>Total Current Liabilities</b>	<b>3,947,262</b>	<b>3,317,056</b>
<b>LONG TERM LIABILITIES</b>		
Bank loans	3,855,234	3,772,984
Labor obligations	214,056	209,802
Accounts payable	4,548	6,068
Deferred taxes	1,839,925	1,883,689
Affiliated and associated companies	661,561	700,814
<b>Total Long-Term Liabilities</b>	<b>6,575,324</b>	<b>6,573,358</b>
<b>Total Liabilities</b>	<b>10,522,586</b>	<b>9,890,414</b>
<b><u>STOCKHOLDERS' EQUITY</u></b>		
Capital Stock	910,244	910,244
Premium on subscription of shares	-	-
Net Premium on the placement of shares	2,117,560	2,117,560
Retained Earnings	22,049,670	19,594,489
Minority Interest	1,614,650	1,155,023
Legal Reserve	488,832	488,832
<b>Total Stockholders' Equity</b>	<b>27,180,956</b>	<b>24,266,148</b>
<b>Total Liabilities &amp; Stockholders' Equity</b>	<b>37,703,543</b>	<b>34,156,562</b>

## Income Statement

Under the previous accounting policy for the recognition of subscriber acquisition costs

	2Q18	2Q17	% Var
<b>Income</b>	<b>\$ 4,932,143</b>	<b>\$ 4,129,840</b>	<b>19%</b>
Cost of Services	1,304,233	1,136,981	15%
<b>Gross Profit</b>	<b>\$ 3,627,910</b>	<b>\$ 2,992,859</b>	<b>21%</b>
Operating and General Expenses	1,341,375	1,126,175	19%
<b>EBITDA</b>	<b>\$ 2,286,535</b>	<b>\$ 1,866,684</b>	<b>22%</b>
Depreciation and amortization	749,092	557,452	34%
<b>Operating Profit</b>	<b>\$ 1,537,443</b>	<b>\$ 1,309,232</b>	<b>17%</b>
Other income (expenses), net	2,168	22,091	(90%)
Comprehensive Financing Income, Net	- 42,735	39,984	(207%)
<b>Income Before Income Tax and Minority Interest</b>	<b>\$ 1,582,346</b>	<b>\$ 1,291,340</b>	<b>23%</b>
Income Tax	367,311	242,977	51%
<b>Net Profit</b>	<b>\$ 1,215,035</b>	<b>\$ 1,048,363</b>	<b>16%</b>
<b>Net income attribute to:</b>			
Non-Controlling interest	34,260	12,600	172%
Controlling interest	1,180,775	1,035,763	14%
	<b>\$ 1,215,035</b>	<b>\$ 1,048,363</b>	<b>16%</b>

	6M18	6M17	% Var
<b>Income</b>	<b>\$ 9,626,938</b>	<b>\$ 8,419,788</b>	<b>14%</b>
Cost of Services	2,529,105	2,370,298	7%
<b>Gross Profit</b>	<b>\$ 7,097,833</b>	<b>\$ 6,049,490</b>	<b>17%</b>
Operating and General Expenses	2,590,812	2,311,306	12%
<b>EBITDA</b>	<b>\$ 4,507,021</b>	<b>\$ 3,738,184</b>	<b>21%</b>
Depreciation and amortization	1,498,757	1,098,140	36%
<b>Operating Profit</b>	<b>\$ 3,008,263</b>	<b>\$ 2,640,044</b>	<b>14%</b>
Other income (expenses), net	19,624	35,435	(45%)
Comprehensive Financing Income, Net	26,767	- 7,140	(475%)
<b>Income Before Income Tax and Minority Interest</b>	<b>\$ 3,001,121</b>	<b>\$ 2,682,619</b>	<b>12%</b>
Income Tax	651,136	509,700	28%
<b>Net Profit</b>	<b>\$ 2,349,985</b>	<b>\$ 2,172,919</b>	<b>8%</b>
<b>Net income attribute to:</b>			
Non-Controlling interest	82,644	79,954	3%
Controlling interest	2,267,340	2,092,965	8%
	<b>\$ 2,349,985</b>	<b>\$ 2,172,919</b>	<b>8%</b>



## Income Statement

Under the new accounting policy for the recognition of subscriber acquisition costs

	2Q18	2Q17	% Var	1Q18	% Var
<b>Income</b>	<b>\$ 4,932,143</b>	<b>\$ 4,129,840</b>	<b>19%</b>	<b>\$ 4,694,795</b>	<b>5%</b>
Cost of Services	1,225,670	1,038,400	18%	1,140,266	7%
<b>Gross Profit</b>	<b>\$ 3,706,473</b>	<b>\$ 3,091,440</b>	<b>20%</b>	<b>\$ 3,554,529</b>	<b>4%</b>
Operating and General Expenses	1,232,505	1,059,778	16%	1,180,994	4%
<b>EBITDA</b>	<b>\$ 2,473,968</b>	<b>\$ 2,031,662</b>	<b>22%</b>	<b>\$ 2,373,535</b>	<b>4%</b>
Depreciation and amortization	791,878	599,929	32%	778,278	2%
<b>Operating Profit</b>	<b>\$ 1,682,090</b>	<b>\$ 1,431,734</b>	<b>17%</b>	<b>\$ 1,595,257</b>	<b>5%</b>
Other income (expenses), net	2,168	22,091	(90%)	17,456	(88%)
Comprehensive Financing Income, Net	- 42,735	39,984	(207%)	69,502	(161%)
<b>Income Before Income Tax and Minority Interest</b>	<b>\$ 1,726,994</b>	<b>\$ 1,413,841</b>	<b>22%</b>	<b>\$ 1,543,211</b>	<b>12%</b>
Income Tax	374,227	242,977	54%	339,506	10%
<b>Net Profit</b>	<b>\$ 1,352,767</b>	<b>\$ 1,170,865</b>	<b>16%</b>	<b>\$ 1,203,706</b>	<b>12%</b>
<b>Net income attribute to:</b>					
Non-Controlling interest	34,260	12,600	172%	48,384	(29%)
Controlling interest	1,318,507	1,158,264	14%	1,155,321	14%
	<b>\$ 1,352,767</b>	<b>\$ 1,170,865</b>	<b>16%</b>	<b>\$ 1,203,706</b>	<b>12%</b>

	6M18	6M17	% Var
<b>Income</b>	<b>\$ 9,626,938</b>	<b>\$ 8,419,788</b>	<b>14%</b>
Cost of Services	2,365,936	2,166,477	9%
<b>Gross Profit</b>	<b>\$ 7,261,002</b>	<b>\$ 6,253,311</b>	<b>16%</b>
Operating and General Expenses	2,413,498	2,179,553	11%
<b>EBITDA</b>	<b>\$ 4,847,503</b>	<b>\$ 4,073,758</b>	<b>19%</b>
Depreciation and amortization	1,570,156	1,168,535	34%
<b>Operating Profit</b>	<b>\$ 3,277,347</b>	<b>\$ 2,905,224</b>	<b>13%</b>
Other income (expenses), net	19,624	35,435	(45%)
Comprehensive Financing Income, Net	26,767	- 7,140	(475%)
<b>Income Before Income Tax and Minority Interest</b>	<b>\$ 3,270,205</b>	<b>\$ 2,947,799</b>	<b>11%</b>
Income Tax	713,732	509,700	40%
<b>Net Profit</b>	<b>\$ 2,556,473</b>	<b>\$ 2,438,099</b>	<b>5%</b>
<b>Net income attribute to:</b>			
Non-Controlling interest	82,644	79,954	3%
Controlling interest	2,473,828	2,358,144	5%
	<b>\$ 2,556,473</b>	<b>\$ 2,438,099</b>	<b>5%</b>

## Income Statement per Segment

Under the new accounting policy for the recognition of subscriber acquisition costs

	2Q18	2Q17	% Var
<b>CABLE OPERATIONS</b>			
<b>Income</b>	<b>\$ 4,480,983</b>	<b>3,732,382</b>	<b>20%</b>
Cost of Services	1,074,401	891,074	21%
<b>Gross Profit</b>	<b>3,406,581</b>	<b>2,841,308</b>	<b>20%</b>
Operating and General Expenses	1,058,741	897,210	18%
<b>EBITDA</b>	<b>\$ 2,347,841</b>	<b>\$ 1,944,099</b>	<b>21%</b>
	<b>52%</b>	<b>52%</b>	
<b>Others</b>			
<b>Income</b>	<b>451,160</b>	<b>397,458</b>	<b>14%</b>
MCM	237,063	198,982	19%
HO1A	145,448	129,858	12%
HO1A CFE	0	0	
PCTV	68,648	68,618	0%
<b>Cost of Services</b>	<b>151,269</b>	<b>147,326</b>	<b>3%</b>
MCM	26,528	33,687	(21%)
HO1A	96,726	83,929	15%
HO1A CFE	0	0	
PCTV	28,014	29,710	(6%)
<b>Gross Profit</b>	<b>299,891</b>	<b>250,132</b>	<b>20%</b>
<b>Operating and General Expenses</b>	<b>173,764</b>	<b>162,569</b>	<b>7%</b>
MCM	108,818	99,232	10%
HO1A	28,894	24,019	20%
PCTV	36,052	39,317	(8%)
<b>EBITDA</b>			
MCM	101,717	66,063	54%
HO1A	19,829	21,910	(10%)
HO1A CFE	0	0	
PCTV	4,582	-409	NA
<b>EBITDA</b>	<b>\$ 126,128</b>	<b>\$ 87,564</b>	<b>44%</b>
	<b>28%</b>	<b>22%</b>	
<b>TOTAL OPERATION</b>			
<b>Income</b>	<b>4,932,143</b>	<b>4,129,840</b>	<b>19%</b>
Cost of Services	1,225,670	1,038,400	18%
<b>Gross Profit</b>	<b>3,706,473</b>	<b>3,091,440</b>	<b>20%</b>
Operating and General Expenses	1,232,505	1,059,778	16%
<b>EBITDA</b>	<b>\$ 2,473,968</b>	<b>\$ 2,031,662</b>	<b>22%</b>
	<b>50%</b>	<b>49%</b>	

## Income Statement per Segment

Under the new accounting policy for the recognition of subscriber acquisition costs

	6M18	6M17	% Var
<b>CABLE OPERATIONS</b>			
<b>Income</b>	\$ 8,729,547	7,478,413	17%
Cost of Services	2,064,863	1,756,515	18%
<b>Gross Profit</b>	<b>6,664,685</b>	<b>5,721,898</b>	<b>16%</b>
Operating and General Expenses	2,072,338	1,853,531	12%
<b>EBITDA</b>	<b>\$ 4,592,347</b>	<b>\$ 3,868,366</b>	<b>19%</b>
	<b>53%</b>	<b>52%</b>	
<b>OTHER</b>			
<b>Income</b>	<b>897,390</b>	<b>941,375</b>	<b>(5%)</b>
MCM	466,285	394,939	18%
HO1A	292,626	242,161	21%
HO1A CFE	0	161,999	(100%)
PCTV	138,479	142,276	(3%)
<b>Cost of Services</b>	<b>301,073</b>	<b>409,961</b>	<b>(27%)</b>
MCM	52,813	62,562	(16%)
HO1A	190,202	153,016	24%
HO1A CFE	0	133,328	(100%)
PCTV	58,058	61,056	(5%)
<b>Gross Profit</b>	<b>596,317</b>	<b>531,414</b>	<b>12%</b>
<b>Operating and General Expenses</b>	<b>341,160</b>	<b>326,022</b>	<b>5%</b>
MCM	211,925	196,473	8%
HO1A	55,952	49,212	14%
PCTV	73,283	80,336	(9%)
<b>EBITDA</b>			
MCM	201,546	135,905	48%
HO1A	46,472	39,932	16%
HO1A CFE	0	28,671	(100%)
PCTV	7,138	884	707%
<b>EBITDA</b>	<b>\$ 255,157</b>	<b>\$ 205,392</b>	<b>24%</b>
	<b>28%</b>	<b>22%</b>	
<b>TOTAL OPERATION</b>			
<b>Income</b>	<b>9,626,938</b>	<b>8,419,788</b>	<b>14%</b>
Cost of Services	2,365,936	2,166,477	9%
<b>Gross Profit</b>	<b>7,261,002</b>	<b>6,253,311</b>	<b>16%</b>
Operating and General Expenses	2,413,498	2,179,553	11%
<b>EBITDA</b>	<b>\$ 4,847,503</b>	<b>\$ 4,073,758</b>	<b>19%</b>
	<b>50%</b>	<b>48%</b>	

## 2017 Quarterly Income Statement

Under the new accounting policy for the recognition of subscriber acquisition costs

	1Q17	2Q17	3Q17	4Q17
<b>Income</b>	<b>\$ 4,289,948</b>	<b>\$ 4,129,840</b>	<b>\$ 4,351,552</b>	<b>\$ 4,466,840</b>
Cost of Services	1,128,077	1,038,400	1,097,224	1,155,227
<b>Gross Profit</b>	<b>\$ 3,161,871</b>	<b>\$ 3,091,440</b>	<b>\$ 3,254,328</b>	<b>\$ 3,311,614</b>
Operating and General Expenses	1,119,775	1,059,778	1,168,046	1,164,839
<b>EBITDA</b>	<b>\$ 2,042,096</b>	<b>\$ 2,031,662</b>	<b>\$ 2,086,282</b>	<b>\$ 2,146,775</b>
Depreciation and amortization	568,606	599,929	692,646	827,249
<b>Operating Profit</b>	<b>\$ 1,473,490</b>	<b>\$ 1,431,734</b>	<b>\$ 1,393,636</b>	<b>\$ 1,319,526</b>
Other income (expenses), net	13,344	22,091	25,773	34,363
Comprehensive Financing Income, Net	-\$ 47,124	39,984	23,161	-\$ 15,618
Non Ordinary Items	-	-	-	-\$ 5,848
<b>Income Before Income Tax and Minor</b>	<b>\$ 1,533,958</b>	<b>\$ 1,413,841</b>	<b>\$ 1,396,248</b>	<b>\$ 1,375,355</b>
Income Tax	266,724	242,977	269,551	491,271
<b>Net Profit</b>	<b>\$ 1,267,234</b>	<b>\$ 1,170,865</b>	<b>\$ 1,126,697</b>	<b>\$ 884,084</b>
<b>Net income attribute to:</b>				
Non-Controlling interest	67,354	12,600	55,810	36,905
Controlling interest	1,199,880	1,158,264	1,070,887	847,179
	<b>\$ 1,267,234</b>	<b>\$ 1,170,865</b>	<b>\$ 1,126,697</b>	<b>\$ 884,084</b>