Megacable Holdings S.A.B. de C.V.

1Q25 – Earnings Conference Call

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1Q25 Highlights







Challenging macroeconomic environment International trade tensions and lower GDP growth forecasts

2003

Healthy pace of gross additions Within the expected range of 150-100k adds per quarter



Resilience of our connectivity offering Internet services as the core product of our commercial strategy



Integration of MCM Business Tech-Co Maximize profitability in the coming periods



Highest EBITDA margin in the last ten quarters Driven by higher penetration in the new territories



Construction focused on consolidating recent builds and optimizing the use of our existing infrastructure



Approximately 80% of our network is already full-fiber



Dividends Payment of approximately 2.9 billion, One of the best dividend yield of the market

Vision: To be the best telecommunications company in Mexico

Operative Results

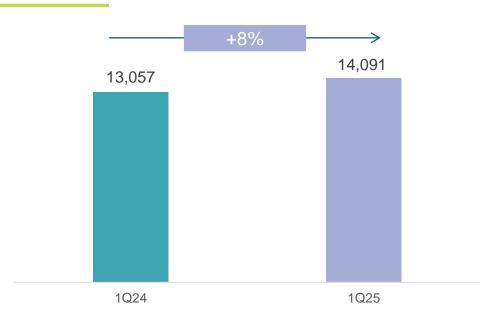
Mass Market



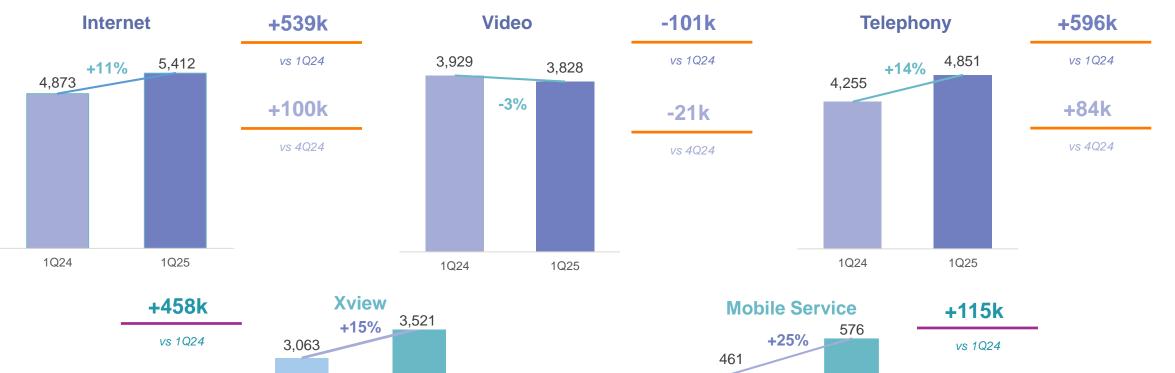


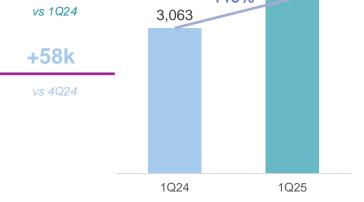
- +523k net adds when compared to 1Q24
- +93.2k new subscribers at the quarter-end
- Subscriber growth in both organic and expansion zones

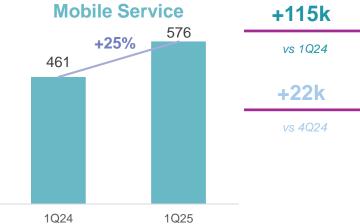
RGUs



- +1.03 million net adds compare to 1Q24
- +163k additions in this quarter
- RGU per unique subscribers stood at 2.51





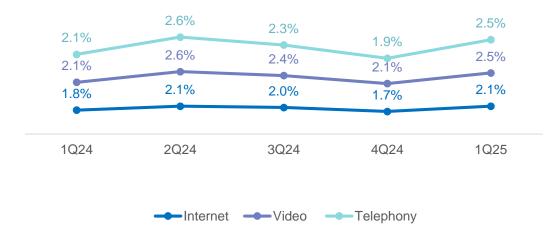


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Churn rate

Mass Segment services



• The churn rate of the three services of the Mass Segment increased when compared to 4Q24

ARPU per Unique Subscriber

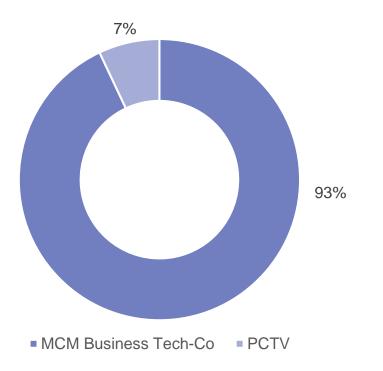
MXN



• ARPU per unique subscriber **decreased** at Ps. 417.5, slightly below 4Q24

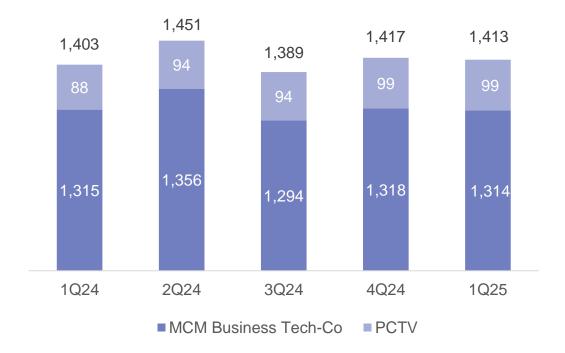


Revenues Breakdown



Quarterly Revenues

Figures in Millions MXN

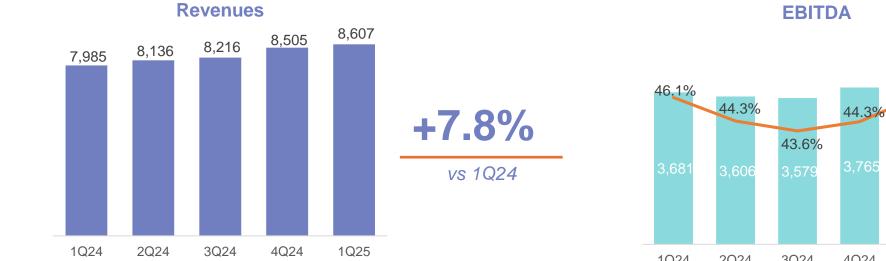


Financial Results

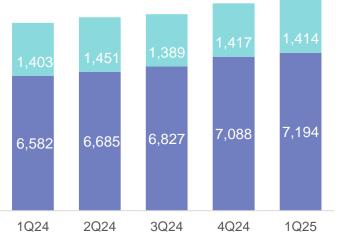
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Quarterly Financial Information



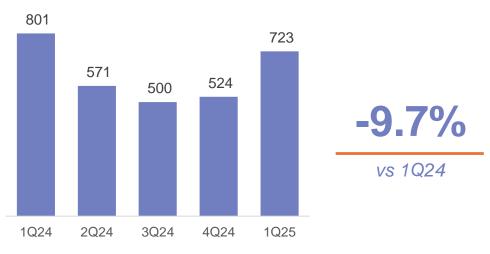


Segment Revenue





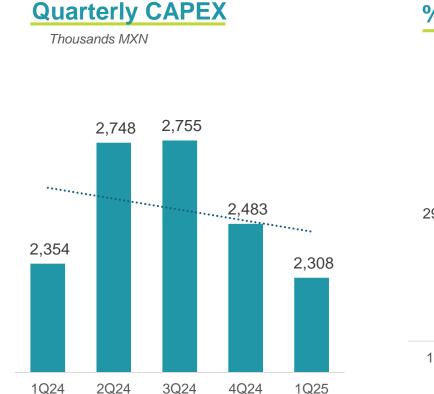
Net Income



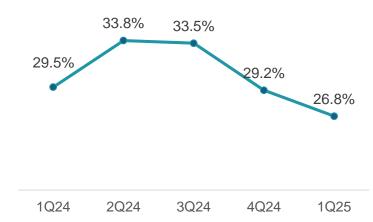
Mass Corporate

CAPEX





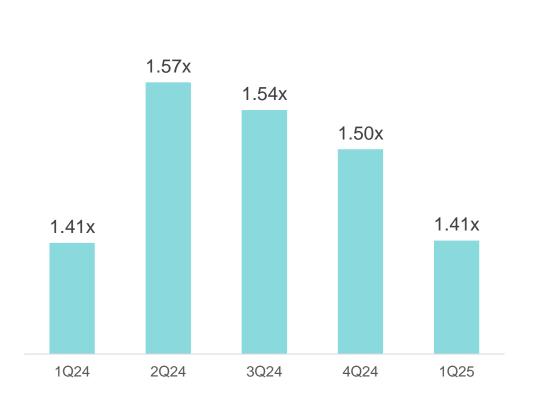
% of Revenues



Considerations

- Marked slowdown trend in Quarterly CAPEX
- In line with our estimate for the quarter
- CAPEX continues to decline compared to 1Q24, represents 26.8% of the revenue
- As expected, construction is set to accelerate





Leverage

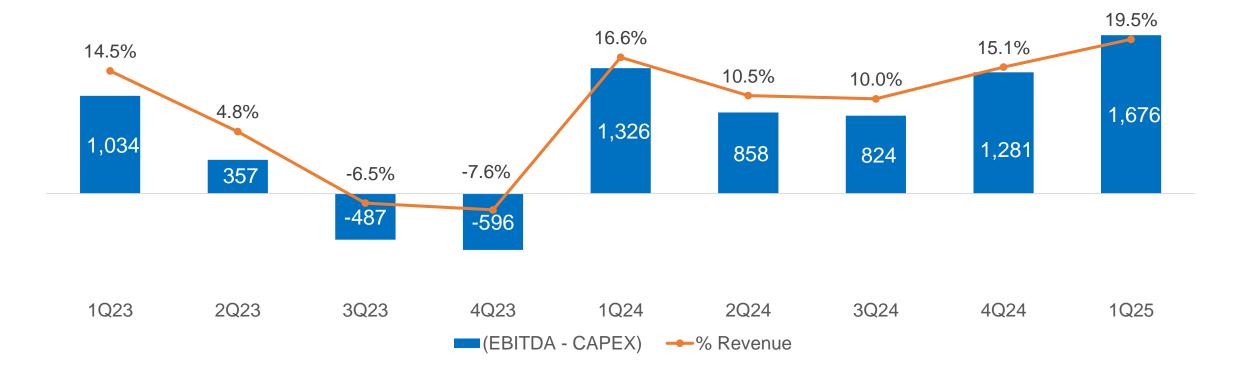
Considerations

- The Net Debt/EBITDA ratio reached
 1.41x
- During 1Q25, leverage decreased as expected
- At this level, it remains one of the **lowest** in the industry



1Q25 - The highest quarter of the last years

according with our targets







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